

FINANCIAL INTERMEDIARY & BROKER ASSOCIATION



Representing you within the industry and beyond

FIBA

Financial Intermediary
& Broker Association

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The Financial Intermediary and Broker Association (FIBA) is a modern association dedicated to supporting all professional finance intermediaries in growing their businesses and delivering excellent products and services to their clients. Our Association recognises that your business needs an organisation that is relevant to today's market and ready to represent you wherever we are needed. We recognise that most firms in the sector are also SMEs and our services are designed to provide relevant support across the areas that matter most to you. Serving the professional, commercial and regulatory needs of our Members is why we exist.

WORKING FOR THE FINANCIAL INTERMEDIARY

As the UK's broadest financial intermediary and broker association, our voice will tackle the biggest issues facing their business with a view to creating a fairer market for our membership.

MISSION STATEMENT

Our aim is to support finance professionals within the UK, enabling them to deliver outstanding solutions and service to their clients, whilst meeting their regulatory obligations.

OBJECTIVE

We will support our Members by providing relevant training, guidance and assistance, as well as ensuring that they have access to a comprehensive network of lenders, detailed product knowledge, industry expert advice and dedicated compliance resources.

YOUR PROFESSION

Choosing to provide lending and funding solutions to clients can be a very rewarding and profitable professional career in which the solutions are available to be accessed across literally hundreds of lenders. With this diversity comes the need to understand the markets and to remain informed about the variety of choice available and here FIBA is dedicated to ensuring our Members have access to the support they require.

OUR REGIONAL EVENTS PROGRAMME

Quarterly regional seminars are held at locations close to all our Members for you to sponsor as a Partner:

- Interact with a diverse range of brokers in one location
- Meet other finance professionals
- Interact and share industry views with other Lenders
- Promote to our members a range of solutions to their clients' advantage
- Ensure they remain at the forefront of sector knowledge
- CPD accreditation available

OUR ANNUAL CONFERENCE

This conference will aim to set the standards for the year ahead and can also be sponsored by you as a Partner:

- Take the opportunity to provide the Industry with your knowledge through a presentation slot
- Be part of the networking space and remain in front of our members
- Understand more about your regulatory environment and how to avoid being overwhelmed
- Hear first-hand from industry leaders about trends and opportunities
- Celebrate the continuing success of the profession with your peers
- Network with industry leading brokers and intermediaries

MEMBER BENEFITS

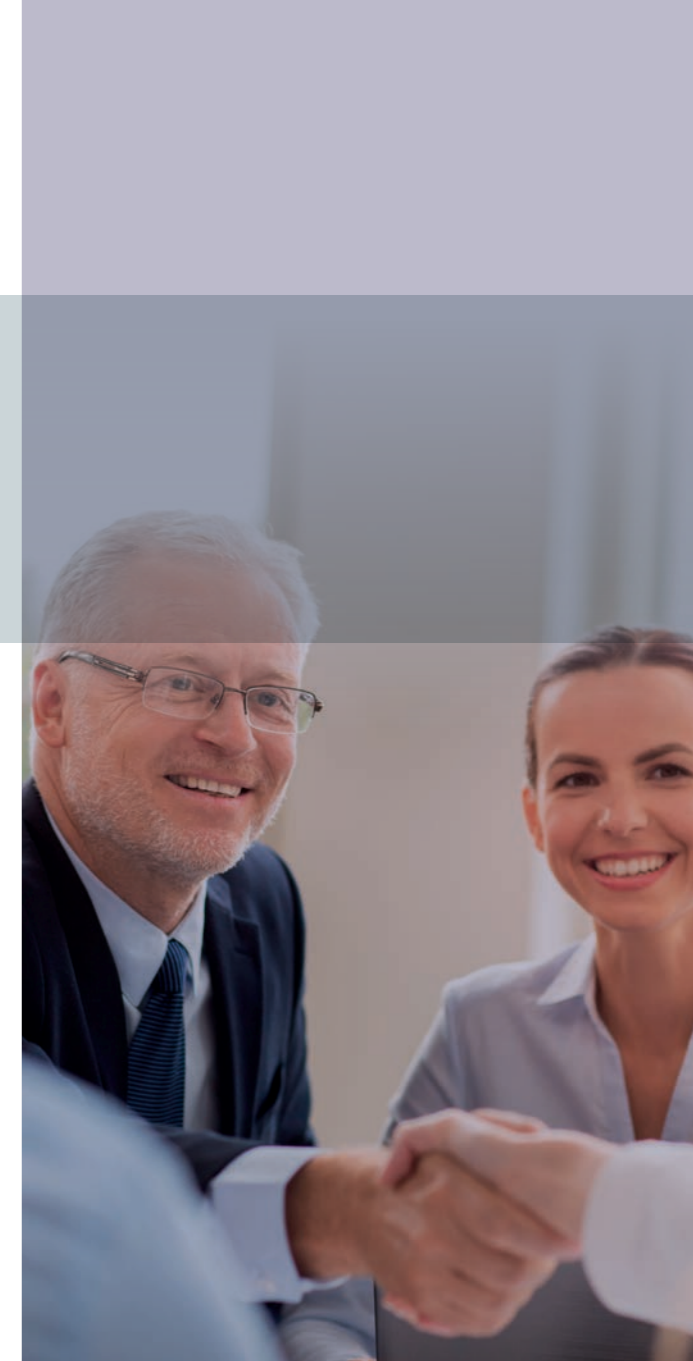
Our Member benefits package is designed to give them access to advantageous professional information, and as a Partner with access to the whole membership you can:

- Provide exclusive arrangements for FIBA Members
- Feature in the monthly FIBA e-newsletter, including commentary and articles on subjects which matter to our Members
- Give frequent updates on industry developments in our sector
- Update the Members on any new product launches
- Share news as it happens
- Have access to the dedicated Member only website
- Enhance your broker relationships

SUPPORTING YOUR BUSINESS

At FIBA, we acknowledge that our Members are busy running a business, with the challenges and opportunities that brings. Our support recognises this important fact and ensures they are in the best position to focus on placing new business with our lenders with minimal distraction.

- Access to dedicated regulatory support
- Preferential terms for professional indemnity insurance
- Preferential terms for business insurance
- 'Find a FIBA Member' functionality
- Easily accessible routes to profitably grow your client proposition in related areas such as:
 - Wills and probate
 - Life assurance protection
 - General insurance and more
- Corporate and personal credit check facility
- Access to a business insurance referral scheme
- FX opportunities for overseas trade
- Tax relief schemes - new builds and R&D
- Marketing and PR support services



REGULATORY SUPPORT

As a Partner of FIBA, you are subject to the demands of several regulators and want to ensure that your Introducers are following the correct and current guidelines. FIBA is committed to providing our Members with important insight into keeping on top of their obligations, whilst ensuring they do not lose track. Under-compliance and over-compliance both bring risk into a business.

Our Member services will ensure they receive:

- **Updates on the activities of the regulators that matter - the FCA, the BoE, the Information Commission and data protection, together with information on the activities and developments amongst the organisations that affect our lives**
- **Updates at quarterly events in your region**
- **Optional access to a unique and comprehensive compliance support package on preferential terms which includes:**
 - **An online compliance resource hub for all your day-to-day documents, processes and questions**
 - **Access to a professionally staffed compliance helpline to obtain clear guidance**
 - **Guidance on GABRIEL and other regulatory returns**
 - **FCA application and Variation of Permissions support**
 - **On-site compliance visits and file reviews**



For further information, please visit our website or call and speak to a member of the team.

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www.fiba.org.uk

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